

CORPORATE PROFILE

ADVANCE CONSTRUCTION SERVICES

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MERRILLVILLE, IN 46410

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Subject: Advance Construction Services Company Profile

Dear Profile Reader,

Please accept this information as an introduction of Advance Construction Services. It is our desire that this information be utilized by you to prequalify our firm and add us to your preferred contractor database thus allowing us to bid or negotiate your future new construction and renovation type construction projects.

Advance Construction Services is a General Contracting, Construction Management and Design Build firm with a strong philosophy of representing our clients in the most efficient and value added manner. We typically pursue projects ranging in size from \$700 to \$7,000,000.

The information contained in this Profile will provide you with detailed information relative to the extensive experience and expertise that we have acquired in the fields of General Contracting and Construction Management. The profile sections include:

- Profile Page 1-2 - Who We Are
- Profile Page 3-5 - Our Contracting Services
- Profile Page 6 - Past & Present Performance Statement
- Profile Page 7 - Our Certifications/Prequalifications
- Profile Page 8 - Professional & Corporate Support
- Profile Page 9 - Profile Conclusion

Additional information includes:

- Profile Organizational Chart & Executive Bios
- Profile Board of Directors/Advisory Board
- Profile Past & Present Performance List

Please do not hesitate to contact us should you have an immediate opportunity to discuss or if you require additional information about our firm.

We thank you for this opportunity to introduce Advance Construction Services.

Sincerely,
Advance Construction Services

Daryl J. Kenney *Vance R. Kenney*



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The Advance Construction Services Mission ...

To progress steadfast as a company that:



Positively impacts the quality of life of our customers, employees & community; has a proven track record and reputation for putting quality and excellence first while continually striving to be the best in our industry; stays abreast of cutting edge construction technology and advances; empowers it's employees, partners and subcontractors with the tools & confidence to perform independently while at the same time understanding that it takes a team to win in our constant quest of complete customer satisfaction; rewards its loyal & committed employees, partners and subcontractors for outstanding achievement...

About Advance Construction Services ...

Advance Construction Services, LLC is a privately held Indiana Limited Liability Company and Advance Construction Services, Inc is an Indiana Corporation. Both firms operate in the General Contracting and Construction Management arena-serving clients in the local, state and federal governments as well as major corporations, schools, universities, healthcare, retail and other private markets.

The principals and management team have a proven record of accomplishment for effectively managing and directing the direction of this firm. They have worked diligently to position Advance Construction Services as a leader in our industry. The principals and management team maintain Advance Construction Services as their most important priority and are involved in numerous boards, business & social organizations and philanthropic causes. You will discover more information about the principals and management team in the attachments entitled "organizational chart" and "executive bios".

Advance Construction Services Corporate Description...

Advance Construction Services is a full service General Contracting & Construction Management firm specializing in controlling total projects costs by thoroughly understanding the owner's needs. We also have the capability to provide design build services through our relationship with several design firms. We implement value added services during both the design and construction phases of a project and provide contracting services guaranteeing project costs and schedules.

The Advance Construction Services Corporate is located in Gary and Merrillville, Indiana. The locations enable us to strategically work in the southern region of the State where there is a tremendous potential for growth, and allows us to take advantage of opportunities in Northern Indiana and the Chicagoland market. Our location gives us the ability to respond to our clients in urgent fashion. Our traveling teams can quickly mobilize to project locations throughout our regional market.

Advance Construction Services offers unique General Contracting, Construction Management and Design Build services to the owner, which is necessary to the delivery and construction of the project. Even if the owner chooses to solicit separate design services, they can rely on Advance Construction Services to provide assertive leadership to the pre-construction and construction teams.

The construction management team at Advance Construction Services has over fifty years of combined experience in the construction industry encompassing office; restaurant; retail; hotel; educational; financial and healthcare facilities. We utilize state of the art computer technology to track costs and project schedules, as well as explore opportunities for new products. Advance Construction Services maintains a web presence at www.advancecs.com. Our website allows us to extend vital information about our firm in an expeditious manner.

Our goal is to provide aggressive leadership and direction to the project team while focusing on value, cost containment, quality and schedule compliance throughout the construction process.

Advance Construction Services is a union contractor and is currently signatory to the; Carpenters Union, Laborers Union, Operators Union, and others. We have industry membership with the Indiana AGC, the National Association of Minority Contractors (NAMC), the Calumet Builders Association (CAF), the Chicago Minority Business Development Council (CMBDC), and the Northwest Indiana Minority Business Development Council (NWMBDC)

We utilize Master Builder, an integrated software program to perform our accounting, estimating, and scheduling. We appreciate the advantages that Master Builder offers by being able to allow estimates and proposals to interact with the accounting side of the software. This allows our financial managers to effectively develop Work in Process (WIP) reports and determine what our actual project cost are at any given time.



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Advance Construction Services General Contracting Services...



The Advance Construction Services General Contracting procedures are specifically designed to further the interests of the owner of the project at all times throughout the construction process. Advance Construction Services has developed a management program that delivers a comprehensive, custom tailored approach to its clients. Advance Construction Services maintains a staff of highly trained, experienced and educated construction professionals with a wide range of core disciplines including engineering and construction technology. This wide range of academic diversity allows Advance Construction Services to carry the necessary confidence to provide a high level of leadership to all projects.

The Advance Construction Services Project Manager is responsible for routine coordination and the day-to-day management of the project. Additionally, our Project Manager serves as primary manager during the construction phase and works jointly with the lead site Superintendent to insure compliance.

The Advance Construction Services Superintendent is always a seasoned construction professional assigned to the project on a full time basis. The Superintendent will be in charge of all construction activity and be on-site no less than forty hours per week. The primary responsibilities of the Superintendent is the day-to-day management of the construction process to include monitoring schedule compliance; daily quality assurance; and daily coordination of the work in progress. Along with the Project Manager, the Superintendent shares the responsibility for the established schedule, budget and quality standards.

Roles and Responsibilities: The development of a Task Matrix Chart (TMC) is one of the first steps of each project. The TMC will show each required task, who is responsible for each task, when action is to be taken and when results are expected. The Project Executive and Project Manager will work to coordinate with the owner and Architect/Design Team in order to produce the chart. The TMC not only allows for continual planning, review and monitoring of progress, but also provides a proactive tool for corrective action prior to disruption of the project. This system integrates all of the tasks together in a systematic and logical approach that provides a "road map" for all to follow.

Coordination and Reporting: The Advance Construction Services, management program establishes procedures and calls for real time reporting to the owner and to the entire project team. Each week, a detailed report is prepared for each project. The report is transmitted to each team member. The entire team will be given the most current weekly report with a two-week activity plan, any corrective action steps, the major problems to be solved and decisions to be made. This comprehensive reporting system keeps the owner, the Architect/Design Team and the entire team informed as if they were involved in the day-to-day job site activities.

Quality Assurance: Quality Assurance is a daily activity. We will achieve quality by having an experienced and dedicated project team on site leading the project from the beginning and on

to a successful completion. The Advance Construction Services General Contracting team will lead the subcontractors; coordinate the contracts; oversee the work; review the detail, quality and accuracy of the work; direct any rework required; manage the change order process; conduct the project meetings; process the paperwork; maintain the site document control; exclusively represent the owner; and follow the detailed project plan as prepared.

Cost control: The Advance Construction Services management program manages cost in several ways. Value engineering, comprehensive review of requests for change order and complete evaluation of change orders. Value engineering is an on going process. It should never compromise the end quality of a project. The Advance Construction Services management team brings a wealth of experience and knowledge to bear on each project. They will utilize this experience endeavor to discover creative cost saving alternatives. Open communication and respect for the contractors will encourage them to look for and suggest more efficient or cost effective ways of completing the work without compromising the quality. The total team approach to value engineering creates a cost effective quality project

Schedule control: Planning, measuring and correcting are the keys to schedule control. Our comprehensive schedule planning starts at the very beginning of the project. With a reasonable completion date set, a complete schedule can be made a part of the entire project plan. Once the schedule is set, it is made available to everyone on the project team. Milestones are determined so that the progress can be recorded and monitored on a regular basis. The onsite management team will conduct regular review and an evaluation, comparing what should be done to what has been done, taking corrective action as required getting activities back on schedule. The major advantage to regular evaluations and reviews is that nothing is allowed to get too far out of line before minor corrections can put all tasks back in order.

The Project Manager and Superintendent will monitor project progress in weekly meetings and job site reviews. Advance Construction Services will publish weekly reports, prepare weekly matrix assignments in writing and take corrective action on a daily basis. This method will keep all team members aware of exactly what is to be accomplished by the next meeting and how their work is affected. There are very few items on an entire project schedule that cannot be controlled. The most unpredictable scheduling items are those that are controlled by government authority having jurisdiction. Most other items including long delivery items are planned for and controlled according to the project plan. Each Team Member must be kept informed about the owner's goals and commitments. The project will start on time and the facility will be available for use. The schedule component on a project is one of the most important aspects to the successful completion of a project.

Advance Construction Services Construction Management Services ...

The Advance Construction Services Construction Management processes include the pre-bid, bid, award, construction, and final closeout phases of a single project. Our construction management services include:

Pre-Bid, Bid & Award Phase: Review the program needs with the client and design team; Evaluate schematic plan for the construction feasibility; Develop cost model reflecting total project costs; Prepare design development schedule for completing pre-construction activities;

solicit input/value engineering suggestions from major subcontractors; Assist the client in specifying certain bid packages; Review contractor qualification statements; Solicit subcontractor pricing and perform bid analysis; Prepare subcontracts and purchase orders for proper execution and Identify owner purchase packages to avoid tax liabilities.

Construction Phase: Award subcontracts for various trades of work; Review shop drawings; Track actual versus estimated costs; Pursue on-site value engineering proposals; Conduct bi-weekly project meetings; Coordinate construction activities; Review contractor pay applications; Prepare monthly progress reports for the owner; Maintain project punch list and Collect and turnover operating and warranty manuals.

Other Advance Construction Services Construction Management duties include: Optimizing strategies for purchasing and phasing construction; Marketing to bidders to ensure competitive prices; Schedule control; Cost control; Quality control; Closeout and document turnover; Transition to occupancy and Post-occupancy evaluation.

Advance Construction Services Design Build Services ...

What is Design-Build? Design-Build is the project delivery system in which Advance Construction Services contracts directly with the Owner to provide all of the architectural, engineering, and construction services on a project. Through our contractual relationships with several small independent architectural designer's we have the capacity to design and build projects ranging from \$50,000 to \$15,000,000. We cover all aspects of the design-build delivery system, present the pros and cons to the owner and show comparisons to the traditional project delivery methods.

On behalf of the Owner, Advance Construction Services will navigate through the licensing considerations, evaluate bonding and insurance implications and analyze the performance guarantees of the design-build concept. The Advance Construction Services Design-Build compendium also provides guidance to owners on critical design-build issues such as RFP/RFQ development, and utilized contract selection (negotiated and competitive).



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The Advance Construction Services Past & Present Performance ...



Advance Construction Services is a full service General Contracting & Construction Management firm with a strong desire to share our past and present project performance information, which will assist you in developing confidence in our abilities to perform for you.

To that end, we prefer to send you our past and present experience profile, which includes our complete project performance list. Our experience includes healthcare, hospitality, governmental and privately owned projects and developments. Please feel free to email us at profile@advancecs.com to request our company past & present project performance list. Please include your name, firm, address, phone with your request.

Advance Construction Services makes every effort to keep our clients and visitors updated on the latest news and developments about the Company and its representatives.

Please periodically visit our website at www.advancecs.com for the latest information about our company.



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ACS MBE Certifications & Prequalifications...



United States Small Business Administration:

Advance Construction Services is a self-certified Small Disadvantaged Business (SDB) and a self-certified Veteran Owned Small Business (VOB) and is currently applying for certification through the SBA SDB/8(a) Business Development Program. The program requires the firm's ownership to be determined socially & economically disadvantaged to be eligible to participate in the federal government procurement process.

The SBA 8(a) program enables the certified firm to be selected by a federal agency for sole source and negotiated 8(a) projects valued under \$3,000,000 and unrestricted competitive bidding on projects valued above \$3,000,000.

State of Indiana (MBE):

Advance Construction Services has the necessary certifications to qualify for Minority Business Enterprise (MBE) contracts. Our certification codes include 72000000 Building & Construction Maintenance Services, 72101500 Building Support Services, 72101900 Interior Finishing, 72102500 Masonry, Stonework & Tile Setting, 72102600 Carpentry, 72131600 Commercial or Industrial Construction, 81101513 Construction Management, 22101610 Aggregate (Sand) Spreaders.

Indiana Department of Public Works (INDPW):

Advance Construction Services is prequalified to participate in Indiana state issued contracts exceeding \$150,000 in value. Our qualification classifications include 1542.01 Institutional Buildings (Hospitals, Schools, Prisons), 1542.02 Commercial Buildings (Offices, Stores, Restaurants), and 1542.04 Additions, Alterations, Remodeling and Repair.

National Minority Supplier Development Councils Regions (NMSDC):

Advance Construction Services is certified to participate in NMSDC and Chicago Minority Business Development Council (CMBDC) contracting opportunities with Major Corporations.

Supplier Diversity Registrations:

Advance Construction Services is electronically registered as a certified MBE firm with numerous Major Corporation Supplier Diversity programs and we maintain annual updates to keep our information flow up to date.



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Advance Construction Services Professional Services Support...



We find it a necessity to have concise information readily available on a continual basis when making decisions that affect the direction of this company. Advance Construction Services has always believed that having up to date financial, legal, trade, and industry information is the only way that we can effectively determine future outcomes. We have found that making investments in these areas sets us apart from the competition. To that end, Advance Construction Services has engaged the following professional services:

Audit:

Alerding & Company CPA's, LLC
Michael Staton, CPA, Partner
4181 E. 96th St. Suite 180
Indianapolis, IN 46290-0170
317-569-4181

Surety Bonds:

The Forker Agency
Peter Forker, Agent
2019 N. Elizabeth Drive
Arlington Hts., IL 60004
847-392-9720

Information Technology:

Ascension Technologies
Tony Muffoletto, President
6685 E. 84th Dr.
Merrillville, IN 46410
877-477-3260

Banking:

National City Bank
LaShaun Woods
Asst Vice President
8001 Broadway Locator 60-353
Merrillville, IN 46410
219-756-5149

Insurance:

Southpoint Insurance
Jeannine Casey, Agent
19645 La Grange Rd.
Mokena, IL 60448
708-478-3440

Advance Construction Services Corporate Support...

Advance Construction Services understands the need to develop relationships with large General Contracting firms that enhance our ability to confidently pursue larger projects that are more complex and require larger financial and execution resources. We have successfully utilized Mentor Protégé Agreements, Joint Ventures, and back and forth subcontracting, all on a project-by-project basis. Our number one priority is maintaining a high level of self-performance and involvement in the projects that involve the larger firms. The large construction firms that we have teamed with in the past are all well known and respected in the construction industry throughout Indiana & Illinois. Advance Construction Services has experienced a long and fruitful relationship with these firms and, as a result, we have garnered some valuable support from them by proving that we have overwhelming interest and desire to be a successful contractor.



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Advance Construction Services Profile Conclusion...

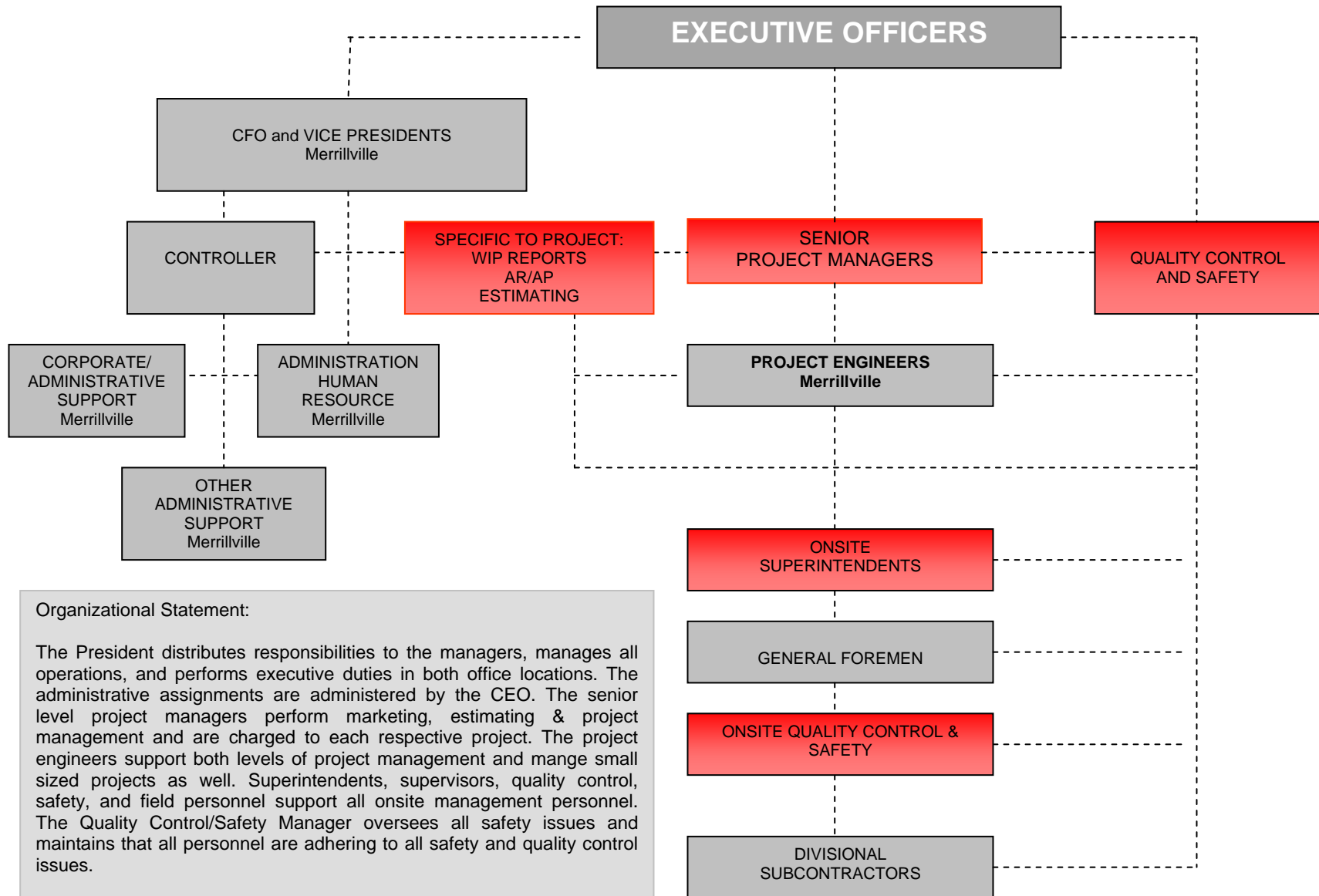


We realize that clarity is important to all existing and potential relationships. We want to ensure that we have provided your organization with sufficient and detailed information about this company. If we have failed in our attempt, please do not hesitate to ask questions or request additional information. We thank you for expressing your interest in Advance Construction Services and we look forward to long and prosperous relationship.

Sincerely,
Advance Construction Services

Daryl J. Kenney *Vance R. Kenney*

COMPANY ORGANIZATIONAL CHART W/STATEMENT 2006



Organizational Statement:

The President distributes responsibilities to the managers, manages all operations, and performs executive duties in both office locations. The administrative assignments are administered by the CEO. The senior level project managers perform marketing, estimating & project management and are charged to each respective project. The project engineers support both levels of project management and manage small sized projects as well. Superintendents, supervisors, quality control, safety, and field personnel support all onsite management personnel. The Quality Control/Safety Manager oversees all safety issues and maintains that all personnel are adhering to all safety and quality control issues.

President and Director of Advance Construction Services and provides the leadership and direction of the company. He formed the limited liability company in April 2005 as a firm providing the services of General Contracting and Construction Management. Duties include the role of President and Executive Director and he administers the overall company functions, which also include business development. His team includes a highly qualified and experienced professionals that execute the direction and mission of the company. He delegates and expects proven results from his staff and is very adapt at determining when something is lacking and requires improvement.

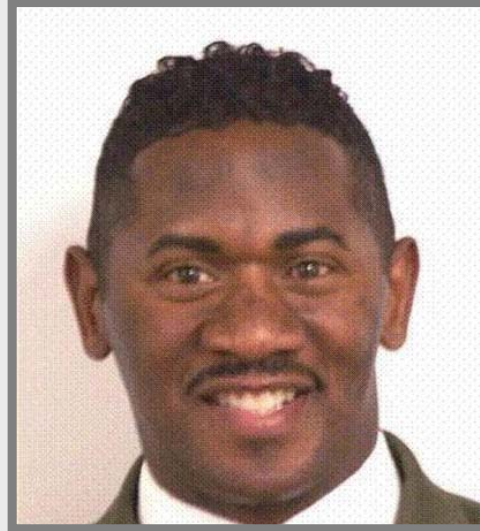
He is a past Vice President with K&S Construction Group, Inc and participated in numerous federal and private contracts in his role. He gained extensive federal construction experience while serving our country in the US Army from 1983 to 1993 as an Engineering Supervisor for the 588th Engineer and Heavy Equipment Battalion. His military experiences have taken him to numerous overseas assignments and most notably Operation Desert Storm. He received numerous awards for meritorious and valiant service. He supervised a construction force of more than 30 personnel, numerous pieces of heavy equipment and performed numerous vertical and horizontal type construction projects. His experience with the military prepared him tremendously when he considered becoming an entrepreneur in the construction industry.

In addition to his construction background he is also a licensed Insurance broker in the State of Indiana and has past experience with firms such as State Farm, Western Southern and Monumental to name a few. He maintains his Indiana license to sell LUTC, Property & Casualty and Long Term Care insurance.

He obtained Minority Business Enterprise certification status with the State of Indiana Department of Administration and the Chicago Minority Business Development Council. He intends to certify the company with the U.S. Small Business Administration's 8(a) Business Development Program and the SBA HUBZone program.

Past & Present Client List:

- Majestic Star & Trump Casinos
- Harrah's Casino
- 20/20 Eye Specialist
- Key Bank/Johnson Controls
- General Services Administration
- Veterans Administration
- US Army Corp of Engineers
- US Air Force
- Kings Bay Naval Submarine Base
- Crane Naval Warfare Center
- Grissom Air Force Base
- Fort Wayne ANG Air National Guard
- Indiana Department of the Military
- Indiana National Guard
- Department of the Interior/Minerals Management
- National Park Service
- Numerous other clients...



**Daryl J. Kenney
President/Director
Advance Construction Services**

Place of Birth:

- *Baltimore, MD*

Education:

- *Bachelor of Science,
Communications, University of Iowa*

Service:

- *Sgt., US Army, 588th Engineer
Battalion, Honorable Discharge*

Pre-Employment:

- *VP President K&S Enterprise/K&S
Construction Group, Inc.*
- *Insurance Industry*

Family:

- *Divorced with 2 children (Girls)*

Memberships & Civic Duty:

- *Involved in numerous construction
affiliated organizations.*



Responsible for the day-to-day operations and management of Advance Construction Services. Duties include, but not limited to, overall corporate general management; business development; project development; project estimating oversight and company financial oversight.

Past & Present Client List:

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- Harrah's Casino
- 20/20 Eye Specialist
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- Veterans Administration
- US Army Corp of Engineers
- US Air Force
- Kings Bay Naval Submarine Base
- Crane Naval Warfare Center
- Grissom Air Force Base
- Fort Wayne ANG Air National Guard
- Indiana Department of the Military
- Indiana National Guard
- Department of the Interior/Minerals Management
- National Park Service
- Numerous other clients...

Managed Past & Present Civil/Building construction projects:

- \$680k - erection of the Indiana Military Dept Vehicle Storage Building in Gary, IN
- \$4.6mm - Interior build out of the \$50mm 300 Harrah's Casino luxury hotel in East Chicago, IN
- \$2.3mm - Corp of Engineer stabilization and reinforcement of Lake Michigan Shoreline in downtown Chicago
- \$1.1mm - interior build out of the \$45mm minor league baseball stadium in Gary, IN
- The interior build out of the Majestic Star Casino administration building
- \$1.2mm - Illiana VA hospital wing renovation
- \$480k - Postal Service Tolleston parking facility in Gary, IN
- \$785k - improvements to the Boston, MA area VA Hospitals
- \$1.3mm - Phase I fiber optic cabling of the Camp Atterbury Military training base
- \$1.2mm - installation of concrete foundation for the \$16mm Buffington Harbor Casino parking garage
- The erection of an electrical switchgear building for the Rhodabush Veterans Administration
- \$690k - installation of the HVAC/Chillers for the Danville, Illiana Veterans Hospital
- \$670k - erection of the Wind Tunnel Building at Crane Naval Base
- \$3.0mm - Corp of Engineer sand nourishment and placement project along the Lake Michigan shoreline in Michigan City, IN
- Key Bank - Johnson Control - various bank renovation and upgrade projects
- Numerous other projects...



**Vance R. Kenney
President
Advance Construction Services**

Place of Birth:

- San Diego, CA

Education:

- Bachelor of Science, Business Administration, Northeastern Oklahoma A&M College

Past-Employment:

- Former President/CEO K&S Enterprise/K&S Construction Group, Inc.

Family:

- Married with 2 children

Memberships & Civic Duty:

- Involved in numerous construction affiliated organizations.
- Serves on numerous boards.
- Member of the Gary Frontier Service Club among others.



Duties include but are not limited to business development; project identification; take-off/estimating oversight; construction procedures; submittal oversight; project scheduling; safety and quality control oversight; day to day involvement with project managers, superintendents; foremen; and general labor. He is also responsible for subcontractor and supplier oversight. He regularly interacts and reports daily to the President and Senior Vice President regarding company business and direction.

Former Project Manager for K&S Construction Group, Inc and participated in numerous federal and private contracts throughout his employment.

His project leadership to name a few includes:
US Army Corp of Engineers Contract # DACW27-02-D-0003. The project consisted of sand placement along the Lakefront located just east of Mount Baldy in Michigan City, Indiana. The project is designed to replenish the eroding shoreline. The Delivery Order Contract equated to approximately \$3,000,000 over the life of the contract.

Illiana VA Hospital Contract #V550-03-104(8a). The project consisted of renovating for consolidation/realignment of functions building number 102 located in Danville, Illinois. The renovations consisted of interior construction. The Contract was valued at \$1,200,000.

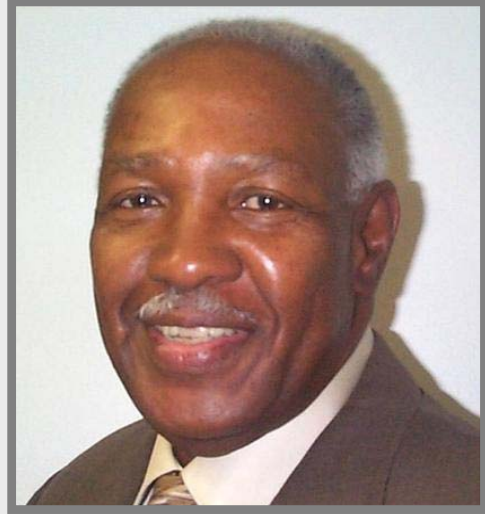
Illiana VA Hospital Contract #V550C-560(8a). The project consisted of renovating a kitchen and canteen in building number 104 located in Danville, Illinois. The renovations consisted of interior kitchen construction. The Contract was valued at \$128,776.

Indiana Military Dept. Contract # 0-1-2C07200. The project consisted of an addition to the Vehicle Organizational Maintenance Shop located in Gary, Indiana. The construction included foundation, masonry, electrical, drywall, roofing, ceilings etc. The contract was valued at \$609,135.

Tonn & Blank Construction Subcontract. The project consisted of new construction and K&S was a subcontractor. The company construction work included metal framing, drywall, acoustical ceilings, insulation etc. The contract was valued at \$4,600,000.

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- Veterans Administration
- US Army Corp of Engineers
- US Air Force
- Kings Bay Naval Submarine Base
- Crane Naval Warfare Center
- Grissom Air Force Base
- Fort Wayne ANG Air National Guard
- Indiana Department of the Military
- Indiana National Guard
- Department of the Interior/Minerals Management
- National Park Service
- Numerous other clients...



**Arlandal "Lam" Davis
VP Construction
Advance Construction Services**

Place of Birth:

- East St. Louis, IL

Education:

- Attended, University of Indiana NW
- Saddleback Institute CM Certified
- Corp of Engineers CQC Certified
- Click Safety OSHA 30hr Certified
- Critical Path Scheduling Certified

Service:

- US Army, Honorable Discharge

Pre-Employment:

- Project Manager K&S
Enterprise/K&S Construction Group,
Inc.
- Retail Entrepreneur

Family:

- Married with 4 children

Memberships & Civic Duty:

- Involved in numerous construction
affiliated organizations.
- Member – Frontier Service Club





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Advance Construction Services Board of Directors includes:

Daryl J. Kenney, Chairman **Vance R. Kenney**, Secretary/Treasurer

Arlandal Davis, Director

Advance Construction Services understands the need for having living resources at our disposal that have the broad experiences to answer hard questions related to business and more specifically the Construction Industry. We value the opinions and input of each member of our Advisory Board. We meet often with the Advisory members and frequently consult with the membership on a one on one basis especially when information is required in quick fashion.

The Advance Construction Services Advisory Board includes but is not limited to the following individuals:

Thomas Gourguechon
Real Estate Developer
Evanston, IL
847-691-6783

William Samples
Healthcare Facility Developer
Nashville, TN
615-504-0222

Terry Parrott
Senior Vice-President
Smoot Construction, LLC
317-266-9002

Jeffery Limanowski
President
Sno Go, Inc.
630-276-8728

Donald Beal
President
Miller Lumber Supply
219-939-9450

PAST & PRESENT CLIENT LIST



- PLEASE CONTACT US IF YOU REQUIRE A REFERENCE LIST -