ENAXIS CONSULTING

MULTI-DIMENSIONAL THINKING

Enaxis Consulting Overview

October 2009

24 Greenway Plaza • Ste 1505 • Houston TX 77046 • www.enaxisconsulting.com • 713.881.9494 (o) • 713.881.9499 (f)

Enaxis Overview

We offer the quality of a global firm without billing for global-size overhead.

Clients recognize and appreciate the value - referrals contribute significantly to our robust client base of Fortune 500 companies.

For the 2nd year in a row, Enaxis has been ranked in the Houston Business Journal "Fastest Growing Companies" list.

FASTTECH 50

HOUSTON BUSINESS JOURNAL'S FAST 100 GROWING COMPANIES

2007 - 2008

Certified Green Eco Seal
Save Money. Save the Planet.
www.societyofgreenbusiness.com

MANAGEMENT CONSULTING	OUTSOURCING ADVISORY	BUSINESS TECHNOLOGY

Our Company

- Houston's premier management consulting, outsourcing advisory and business technology consulting firm
- Local firm founded in 2002 by consultants from global consulting firms
- Top-ranked in Houston Business Journal's "Fastest Growing Companies" list 2007 - 2008
- Green Eco Seal™ certification: The Society of Green Business

Our People

- Consultants in our firm average 12 years experience
- Deep technical experience from leaders within industry roles
- Highly competitive rates with an attractive value proposition

Our Clients

- Majority of client list includes Fortune 100 and 500 clients
- Our top clients have been clients for at least five years

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Representative Client List

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Services We Offer

Services	Objective	Practice Areas
1 **Management Consulting**	Provide clients the insight to make strategic decisions and to extract the greatest value for their investments	❑ Business Decisions Analytics ❑ PMO, Portfolio & Project Mgmt. ❑ Process & Organizational Change Mgmt.
2 **Outsourcing Advisory Services**	Assist clients in defining an outsourcing strategy to support cost savings, globalization and productivity improvements	❑ IT/Business Process Outsourcing ❑ Product Vendor Selection ❑ Offshore Advisory Services
3 **Business Technology Consulting**	Leverage prior experiences and proven methodologies to enhance the value of technology investments	❑ Enterprise Network Consulting ❑ ITSM/ITIL Consulting ❑ Data Center Consulting

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1 Management Consulting

Our management consulting service offering provides clients the insight to make strategic decision and to extract the greatest value for their investments

Business Decisions Analytics

- Decision Support Analysis for Medium to Large Capital Projects
- Business Case Justifications – Value of Project Expense, Cost vs. Savings, Capacity, Productivity or Efficiency Impacts
- Risk Probability and Statistical Analysis
- Financial Analysis and Forecasting
- Market Strategy and Opportunity Analysis
- Cost to Revenue Correlations

PMO & Project Management

- PMO Setup, Operations and Handoff
- Portfolio Management and Assessment
- Project Management
- Business to Project Alignment
- Governance Design and Metrics Tracking
- Stakeholder Analysis
- Leadership Alignment
- Organizational Change Planning
- Project Risk Management
- Financial Analysis and Controller Services

Process & Organizational Change Mgmt

- KPI Definitions and Measurements
- As-is → To-be Process Analysis and Design
- Technology Enablement and Adoption
- Business Software Requirements
- Roles and Responsibilities Alignment
- Communication Planning and Delivery
- Organization Behavioral Change
- Training Design and Implementation
- Succession Planning
- Leadership and Executive Coaching
- Individual To Group Dynamics
- Personality and Vocational Assessments

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2 Outsourcing Advisory Services

Assist clients with outsourcing strategy, governance, vendor selection and vendor negotiations to support cost savings, globalization and productivity improvements

IT/Business Process Outsourcing

- Outsourcing Strategy and Goal Definition
- Sourcing Options Analysis
- Qualitative and Quantitative Analysis
- Vendor Negotiation and Management
- Project Risk Management
- Governance Design
- Stakeholder Analysis and Management
- Change Management and Adoption
- Contract and SLA Negotiation

Product Vendor Selection

- Vendor Shortlist From Industry Experience and Enaxis Database
- Internal Requirements Gathering
- Vendor Demo
- RFI and RFP Development
- Use Case Analysis and Functional Configuration
- Weighted Criteria And Scoring Process
- Vendor Pricing Analysis
- Facilitation Of Overall Decision Making
- Vendor Contract Negotiations

Offshore Advisory Services

- Offshore Market Analysis Using Enaxis Database of Offshore Vendors
- Executive Education on Off-shoring Key Success Factors and Risk Areas
- Pure-Play Offshore Vendors vs. U.S. Multinational Offshore
- Cultural And Integration Issues Analysis
- Guided Site Visits
- Vendor Negotiations

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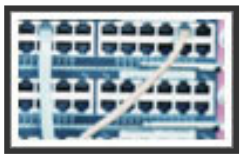
3 Business Technology Consulting

Our business driven approach to technology consulting leverages prior experiences and proven methodologies that focus on the business-driven improvements

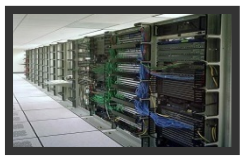


Enterprise Network Consulting

- Technology Strategy / Roadmap
- Network Architecture
- Unified Communications
- Network Management
- Business Continuity Planning
- Business Case Analysis
- Project Planning and Execution
- Enterprise Architecture
- Vendor Selection
- RFP Management

ITSM Consulting

- Business Driven Deployment of ITSM
- ITIL Certified Consultants (V2, V3)
- ITIL/ITSM Assessment and Benchmarking
- Service Desk Strategy and Selection
- Long-term (5 Yr.) Roadmap Development
- Service Support Processes: Service Desk, Incident, Problem, Change, Configuration, Release Management
- Service Delivery Processes: SLA, Financial, Capacity, Service Continuity, Availability
- Service Model Development



Data Center Consulting

- Sourcing Strategy and Analysis
- Evaluation and Remediation
- Process and Procedures Change
- Organization Impact and Design
- Migrations / PMO / Planning Services
- Network Design and Technology
- Optimization: Virtualization, Application Portfolio Rationalization, Platform Standardization

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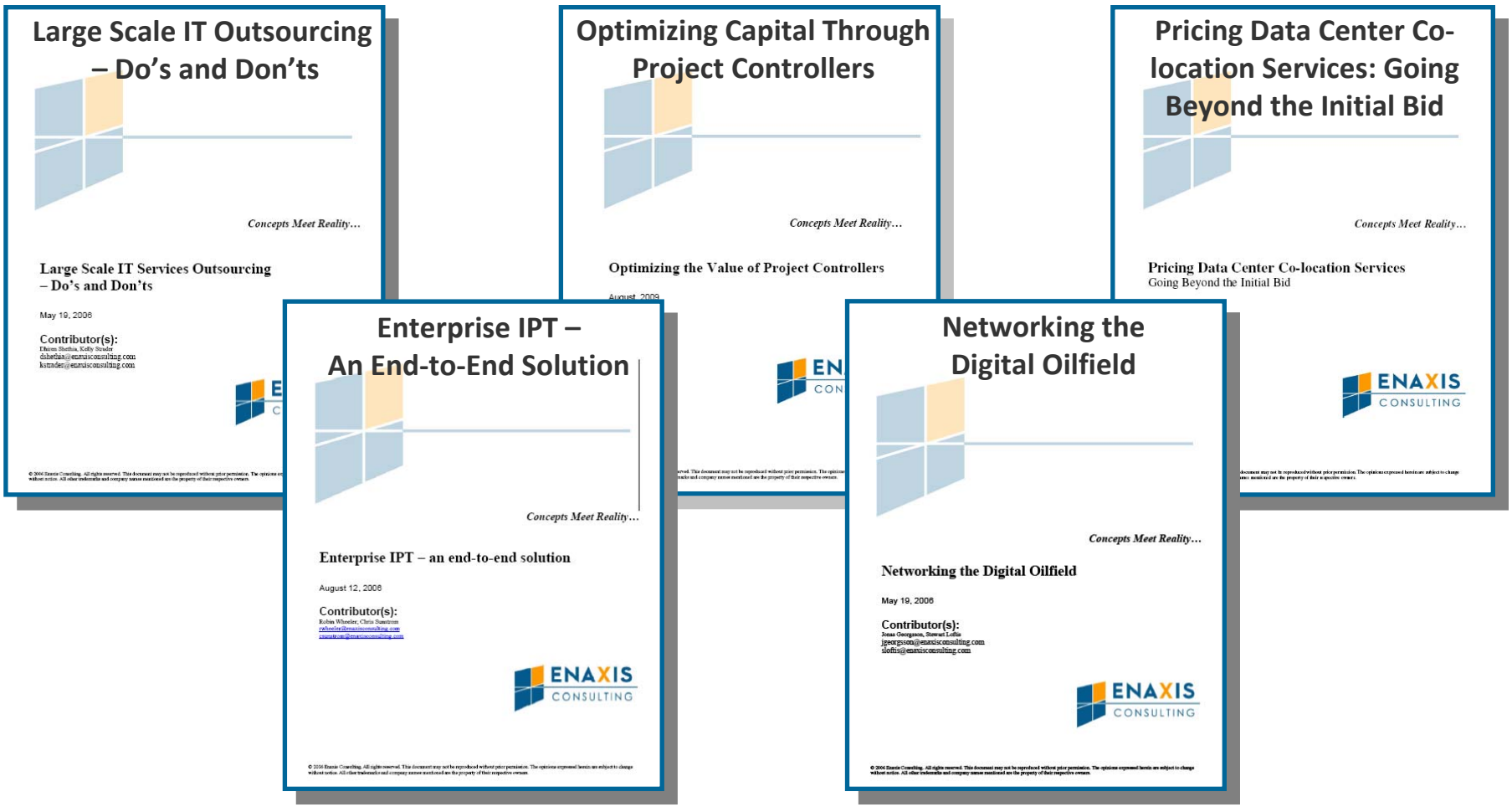
Thought leadership on current business and technology issues



White Papers and research: http://www.enaxisconsulting.com/research_main.asp

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Why Enaxis?

Enaxis Advantage	Value to Our Clients
1 **Experienced consultants**	• Consultants average 12 years experience; no on-the-job learning • Majority of the firm is from large consulting firms, therefore providing equal or better expertise than competitors • Deep technical expertise from senior leaders in industry roles • Majority of clients are Fortune 100 and 500 companies
2 **Proven methodology and templates**	• Relevant templates and proven methodologies for every phase • Proven approach that is flexible and adaptable to client needs
3 **Value proposition**	• Big firm experience and talent with small firm overhead • Highly competitive rates and total cost proposition • Local resources that live where you do
4 **Client focused approach**	• Leverage client resources and strengths • Our business/strategic advice is not followed by a sales pitch for implementation, neither are we aligned w/ any vendors (even though we maintain close vendor relationships in the market) • Much closer attention - every client is a company building pillar (vs. large consultancies where you are one of many 'projects')

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For More Information

For questions or more information, please contact:

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